



Handover of 70 MAN TGS to the Malaysian road haulage firm LTS Group

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Low fuel consumption and total cost of ownership convinced the haulier

The Malaysian Lee Ting San Group (LTS Group) has expanded its fleet for long-distance haulage considerably, with 70 MAN TGS 19.360 4x2 BLS tractor units.

LTS opted for the MAN TGS due to its low total cost of ownership (TCO) and high reliability. Justifying the choice of this vehicle, Lee Kah Chye, CEO of the LTS Group, said: "The MAN TGS convinced us with its performance, payload and low fuel consumption. In addition, the vehicle is convenient and easy to operate, which is greatly appreciated by our long-distance drivers." Another argument that convinced the CEO was the close proximity of the company's headquarters to the MAN subsidiary in Prai, which reduced the time needed for maintenance and servicing, which in turn benefits the vehicle capacity utilisation and operating life of the trucks.

Hartmut Müller, managing director of MAN Truck & Bus (M) Sdn Bhd was thrilled at the handover: "The order from the LTS Group shows that MAN meets the customer's stringent requirements for fuel-efficient and economic vehicles."

In comparison to other tractor units available on the Malaysian market, the MAN TGS offers an extra 360 kg of payload. With the dynamic and economical D20 Common Rail engine, the MAN TGS 19.360 with the L cab has proven itself, both on asphalt roads as well as on gravel. Driver comfort is enhanced by the automated 12-gear MAN TipMatic® gearbox, the spacious L cab with a bunk, and the good visibility.

Located in Prai, the LTS Group is a logistics service provider with a dense network of locations in Malaysia and also provides international transportation services, for instance to Singapore and Thailand. With a fleet of almost 1000 vehicles, the LTS Group serves well-known customers like DHL, Schlumberger, Dell and KLM.

MAN Truck & Bus
Dachauer Straße 667
D-80995 Munich

Head of Media Relations
Martin Böckelmann

Phone: +49 89 1580-2001
Martin.Boeckelmann@man.eu
www.man.eu/presse