



MAN Latin America receives two major orders for a total of 814 trucks

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MAN leads the Brazilian market for the eleventh year running

MAN Latin America has won two major tenders in Brazil for a total of 814 vehicles. The National Fund for Education Development ordered 500 Delivery 9.160 trucks. Cities and communities throughout Brazil will soon use the vehicles to deliver meals to public schools. This is an important initiative because the food security situation in Brazil is not ideal everywhere. The vehicles are equipped with refrigeration units and partition walls in order to transport the food separately.

AMBEV, South America's largest beer brewery, will receive 314 new Worker 23.230 vehicles just in time for the football World Cup in Brazil in a design that was specially developed for the transportation of beverages. This enables MAN Latin America to defend its Brazilian market leadership for drinks transportation in the truck market too. 2013 saw MAN Latin America lead the commercial vehicle market in Brazil overall for the eleventh year running.

Roberto Cortes, President of MAN Latin America, sees the two orders as an excellent start to 2014 and revealed his recipe for success: "It is all about offering customers vehicles that meet their wishes and requirements exactly. And that is just what we do: our product range includes commercial vehicles ranging from 5.5 through 74 tons that can be relied on to serve even when the conditions are tough."

MAN Latin America produces commercial vehicles for the Latin American markets in Resende, Brazil, and Querétaro, Mexico. It also has a network of 343 authorized dealers and garages in strategically key regions of the continent. MAN has more than 50 different truck and bus models to offer overall in Latin America.

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