

Rölfs RP AG Wirtschaftsprüfungsgesellschaft
Cecilienallee 6-7
40474 Düsseldorf

**Declaration of current status with regard to the Report on
the Examination of the Domination and Profit and Loss
Transfer Agreement between Truck & Bus GmbH,
Wolfsburg, and MAN SE, Munich, pursuant to Art. 9 para. 1
c) ii) Regulation EC no. 2157/2001 in conjunction with
§ 293b para. 1 AktG**

Dear Sirs,

With respect to the examination of the domination and profit and loss transfer agreement dated 26 April 2013 between MAN SE and Truck & Bus GmbH ("**Domination and Profit and Loss Transfer Agreement**") performed by you, MAN SE has declared the following:

The following described material changes in the economic circumstances have occurred since the signing of your Report on the Examination of the Domination and Profit and Loss Transfer Agreement between Truck & Bus GmbH, Wolfsburg, and MAN SE, Munich, pursuant to Art. 9 para. 1 c) ii) Regulation EC no. 2157/2001 in conjunction with § 293b para. 1 AktG on 26 April 2013 until today's date, 6 June 2013:

- (1) In the previous months of the fiscal year 2013, the service business in the division MAN Diesel & Turbo ("MDT") experienced a significant and unexpected collapse in sales and incoming orders. The degree of this surprising and continuing development which affects all material service locations first became apparent upon submission of the business numbers for the first quarter of 2013. The causes for this development were subsequently comprehensively analyzed. The question whether this involved a mere shift in orders or a sustainable reduction of the growth rates in the after-sales-market was examined in particular. The Executive Boards of MAN SE as well as of MAN Diesel & Turbo SE have learned as a result of the analyses which have been conducted that the collapse of incoming orders in the service business is not only based on a shift in orders but is instead an expression of a mid-term change in customer behavior, which had been stable for years, and thus affects the previous growth expectations for the after-sales market.

TRUCK & BUS GMBH
BRIEFFACH 0599
BERLINER RING 2
38436 WOLFSBURG
TELEFONNUMMER+49-5361-9-24313

GESCHÄFTSFÜHRER:
HANS DIETER PÖTSCH
DR. LEIF ÖSTLING
DR. JÖRG BOCHE
KARL-HEINZ DREFS

Truck & Bus GmbH
Sitz: Wolfsburg
Amtsgericht Braunschweig
HRB 100261

BANKVERBINDUNG:
COMMERZBANK AG, WOLFSBURG
KONTO 0707172300
BLZ 269 410 53
IBAN DE63 2694 1053 0707 1723 00
SWIFT-CODE COBADEFF269

The crisis in the shipping field is now remarkably and unexpectedly also strongly affecting the service area after the crisis had primarily affected the construction business for a long period of time. The shipping companies affected by increased pressure on costs are now increasingly taking measures which have a substantial negative influence on the after-sales business of MDT. The analyses have shown that the maintenance work recommended by manufacturers is often delayed or only carried out to a lesser extent as a result of substantially lower budgets. Furthermore, an increasing number of ships, including a tendency towards substantially younger ships, are being scrapped. This results in an increasing number of additional replacement parts in the secondary after-sales market. While MDT had previously assumed a linearly increasing expansion of the after-sales business despite the crisis in the shipping industry, the current situation is now resulting in serious consequences for the originally planned demand for service and replacement parts. The effects of the European government debt crisis are also becoming increasingly noticeable with regard to public customers. For example, substantial orders, which are normally made at the beginning of a year for the current year, were not issued in this field in 2013. The effects of the European government debt crisis are also having an increasing impact in the area of energy utilities. Drastic decreases in maintenance budgets or additional government levies are presently leading to a substantial downturn in after-sales orders including in the area of Power Plants Division.

The service business in the field of turbines is affected by a significant deterioration in the after-sales market which was not expected to take place to this degree. The material causes in this area are the poor economic situation in the important sales region of the Middle East as well as a strong downturn in the steel industry, an important customer group for the service business in the area of turbines. The scope and expected duration of this weakness of the market only became apparent after presentation of the numbers for the 1st quarter of 2013 and the resulting analyses.

In the course of preparing the next round of planning, the service units of MDT have included and assessed this knowledge resulting from the analyses made after submitting the declaration of completeness of MAN SE dated 18 April 2013. This has shown that the planning in the area of service business as well as the expected line of growth especially in the maritime division, upon which the enterprise valuation for purposes of the Domination and Profit and Loss Transfer Agreement was based, cannot be achieved on a short or mid-term basis. The planning of sales and profit for the sub-group MDT will accordingly significantly decrease in the detailed planning period utilized for purposes of the valuation. Nonetheless, in the view of MAN the long-term expectations derived from the megatrends remain intact so that the expected long-term level of sales and profit for the years after 2018 does not change. Due to the portion of fixed costs in both service areas – diesel and turbines – lower EBIT margins result from the lower

sales volume over the entire detailed planning period. The Executive Boards of MAN SE and MAN Diesel & Turbo SE expect a tense situation in the after-sales business of MDT also in the coming years with a growth below the previous planning, so that the original expectations for profit can no longer be fulfilled in the mid-term.

- (2) The Executive Board of MAN Diesel & Turbo SE has mandated an accounting firm to analyze potential risks in connection with a large order for the construction of turn-key diesel power plants. On 11 April 2013 MAN SE announced that an additional need for a provision in the amount of approximately € 140 million existed on top of the provisions that had already been established as a result of a status report of the retained auditors. Based on the final report of the audit firm, the Executive Board of MAN SE assumes substantial additional risks. An additional provision in the amount of € 146 million must be established based on the current status.
- (3) In addition, in May 2013 the tax department of a company which formerly was part of the consolidated tax group informed us that substantial tax risks have arisen for the assessment periods 2004 through 2006 in the course of an external tax audit.

Especially with regard to the quantification of the illustrated effects, we refer in detail to the extensive discussions with the responsible representatives of MAN SE and its subsidiaries, in which you have participated, as well as to the documents provided to you.

In connection with the examination of the Domination and Profit and Loss Transfer Agreement performed by you, we hereby declare the following:

1. Apart from the above described material changes in the economic circumstances of MAN SE, no further changes since 18 April 2013 from the originally planned profit projections are known to us to our best knowledge and believe.
2. Please note that in the period from the conclusion of the Domination and Profit and Loss Transfer Agreement and the valuation date of 6 June 2013 the interest rates on the capital markets have changed. The valuation experts retained by MAN SE, KPMG AG Wirtschaftsprüfungsgesellschaft, and the valuation experts retained by us, PricewaterhouseCoopers Aktiengesellschaft Wirtschaftsprüfungsgesellschaft (the "**Valuation Experts**") have informed us that as a result of this development, a base interest rate before personal income taxes of 2.25 % instead of 2.50 % must be used as a basis in a valuation of MAN SE as of 6 June 2013.

3. We have not received any knowledge with regard to any relevant change in the credit standing of Truck & Bus GmbH or Volkswagen AG. We have also confirmed this towards the Valuation Experts.
4. MAN SE has asked the Valuation Experts in the letter attached as **Annex 1** to determine and provide information about the potential effects of the above described sets of facts on the enterprise value of MAN SE as well as the amount of the guaranteed dividend or recurring compensation payment and cash compensation under §§ 304, 305 AktG as of 6 June 2013 in the context of the Domination and Profit and Loss Transfer Agreement. The Valuation Experts obtained detailed explanations about and analyzed the parameters listed under points (1) through (3) which have changed and the effects on the planned numbers of MAN SE as well as its subsidiaries
5. The Valuation Experts have stated in the letter attached as **Annex 2** that they consider the adjustments in the contributions to earnings resulting on the basis of the sets of facts described in points (1) through (3) that have occurred in the meantime and the developments over the entire detailed planning period to be appropriate and reasonable. Taking into account the reduction of the base interest rate from 2.5 % to 2.25 % as determined by the Valuation Experts and the sets of facts described in points (1) through (3), the Valuation Experts have prepared an update of the determination of the enterprise value of MAN SE as of the Valuation Date of 6 June 2013 which results in an enterprise value of €11,846 million. According to the Valuation Experts, a value per share of common stock and preferred stock results in an amount of € 80.56. A mathematical net amount of € 2.86 per share of common stock and preferred stock results for the guaranteed dividend or recurring compensation payment within the meaning of § 304 para. 1 sentence 1, para. 2 sentence 2 AktG, and a mathematical amount of €3.07 per share of common stock and preferred stock results for the gross guaranteed dividend or recurring compensation payment determined on the basis of the case law of the Federal Court of Justice (BGH).
6. The Management Board of Truck & Bus GmbH fully adopts the substance of the update of the determination of the enterprise value made by the Valuation Experts and the determination of the cash compensation per share of common stock and preferred stock based on this as well as the net and gross guaranteed dividend or recurring compensation payment for each share of common stock and preferred stock.
7. Despite the reduction that has occurred in the enterprise value and in the amounts for the cash compensation and the net and gross guaranteed dividend or recurring compensation payment for each share of common stock and preferred stock, the Parties have agreed not to reduce the cash compensation in the amount of € 80.89 as well as the as the guaranteed dividend or recurring

compensation payment for each full year agreed in the Domination and Profit and Loss Transfer Agreement in the gross amount of € 3.30 and the present net amount of €3.07 for each share of common stock and preferred stock.

Yours sincerely,

6 June 2013

Truck & Bus GmbH

Hans Dieter Pötsch

Dr. Leif Östling

MAN SE



KPMG AG
Wirtschaftsprüfungsgesellschaft
attn.: Mr. Olaf Thein
Ganghoferstrasse 29
80339 Munich

PricewaterhouseCoopers Aktiengesellschaft
Wirtschaftsprüfungsgesellschaft
attn.: Mr. André Menze
Friedrich-Ebert-Anlage 35-37
60327 Frankfurt am Main

Munich, 6 June 2013

Declaration of Current Status as of 6 June 2013

Declaration of current status with regard to the Joint Expert Opinion on the equity value of MAN SE, Munich, as well as on the amount of the guaranteed dividend or recurring compensation payment and the cash compensation pursuant to §§ 304, 305 AktG as at 6 June 2013 in connection with the intended conclusion of a domination and profit and loss transfer agreement pursuant to § 291 para. 1 AktG between Truck & Bus GmbH, Wolfsburg, and MAN SE, Munich

Dear Sirs,

We hereby declare that the following described material changes in the economic circumstances have occurred since the signing of your Joint Expert Opinion on the equity value of MAN SE as well as on the amount of the guaranteed dividend or recurring compensation payment and the cash compensation pursuant to §§ 304, 305 AktG as at 6 June 2013 in connection with the intended conclusion of a domination and profit and loss transfer agreement pursuant to § 291 para. 1 AktG between Truck & Bus GmbH and MAN SE on 18 April 2013 until today's date, 6 June 2013.

1. In the previous months of the fiscal year 2013, the service business in the division MAN Diesel & Turbo ("**MDT**") experienced a significant and unexpected collapse in sales and incoming orders. The degree of this surprising and continuing development which affects all material service locations first became apparent upon submission of the business numbers for the first quarter of 2013. The causes for this development were subsequently comprehensively analyzed. The question whether this involved a mere shift in orders or a sustainable reduction of the growth

Vorsitzender des Aufsichtsrates:
Hon.-Prof. Dr. techn. h. c. Dipl.-Ing. ETH Ferdinand K. Piëch
Vorstand: Dr. Georg Pachta-Reyhofen (Sprecher)
Ulf Berkenhagen · Jochen Schumm · Dr. René Umlauf

Sitz der Gesellschaft: München
Registergericht: Amtsgericht München, HRB 179426
www.man.eu

MAN SE · Postfach 40 13 47 · 80713 München
Hausadresse: Ungererstr. 69 · 80805 München

Telefon +49. 89. 36098-0
Telefax +49. 89. 36098-250
USt-Ident-Nr. DE 129274163

rates in the after-sales-market was examined in particular. The Executive Boards of MAN SE as well as of MAN Diesel & Turbo SE have learned as a result of the analyses which have been conducted that the collapse of incoming orders in the service business is not only based on a shift in orders but is instead an expression of a mid-term change in customer behavior, which had been stable for years, and thus affects the previous growth expectations for the after-sales market.

The crisis in the shipping field is now remarkably and unexpectedly also strongly affecting the service area after the crisis had primarily affected the construction business for a long period of time. The shipping companies affected by increased pressure on costs are now increasingly taking measures which have a substantial negative influence on the after-sales business of MDT. Our analyses have shown that the maintenance work recommended by manufacturers is often delayed or only carried out to a lesser extent as a result of substantially lower budgets. Furthermore, an increasing number of ships, including a tendency towards substantially younger ships, are being scrapped. This results in an increasing number of additional replacement parts in the secondary after-sales market. While MDT had previously assumed a linearly increasing expansion of the after-sales business despite the crisis in the shipping industry, the current situation is now resulting in serious consequences for the originally planned demand for service and replacement parts. The effects of the European government debt crisis are also becoming increasingly noticeable with regard to public customers. For example, substantial orders, which are normally made at the beginning of a year for the current year, were not issued in this field in 2013. The effects of the European government debt crisis are also having an increasing impact in the area of energy utilities. Drastic decreases in maintenance budgets or additional government levies are presently leading to a substantial downturn in after-sales orders including in the area of Power Plants Division.

The service business in the field of turbines is affected by a significant deterioration in the after-sales market which was not expected to take place to this degree. The material causes in this area are the poor economic situation in the important sales region of the Middle East as well as a strong downturn in the steel industry, an important customer group for the service business in the area of turbines. The scope and expected duration of this weakness of the market only became apparent after presentation of the numbers for the first quarter of 2013 and the resulting analyses.

In the course of preparing the next round of planning, the service units of MDT have included and assessed this knowledge resulting from the analyses made after submitting the declarations of completeness of MAN SE dated 18 April 2013. This has shown that the planning in the area of service business as well as the expected line of growth especially in the maritime division, upon which the enterprise valuation for purposes of the Domination and Profit and Loss Transfer Agreement was based, cannot be achieved on a short or mid-term basis. The planning of sales and profit for the sub-group MDT will accordingly significantly decrease in the detailed planning period utilized by yourself. Nonetheless, in the view of MAN the long-term expectations derived from the megatrends remain intact so that the expected long-term level of sales and profit for

the years after 2018 does not change. Due to the portion of fixed costs in both service areas – diesel and turbines – lower EBIT margins result from the lower sales volume over the entire detailed planning period. The Executive Boards of MAN SE and MAN Diesel & Turbo SE expect a tense situation in the after-sales business of MDT also in the coming years with a growth below the previous planning, so that the original expectations for profit can no longer be fulfilled in the mid-term.

2. The Executive Board of MAN Diesel & Turbo SE has mandated an accounting firm to analyze potential risks in connection with a large order for the construction of turn-key diesel power plants. On 11 April 2013 MAN SE announced that an additional need for a provision in the amount of approximately € 140 million existed on top of the provisions that had already been established as a result of a status report of the retained auditors. Based on the final report of the audit firm, the Executive Board of MAN SE assumes substantial additional risks. An additional provision in the amount of € 146 million must be established based on the current status.
3. In addition, in May 2013 the tax department of a company which formerly was part of the consolidated tax group informed us that substantial tax risks have arisen for the assessment periods 2004 through 2006 in the course of an external tax audit.

As a result of the above described sets of facts, the Executive Board of MAN SE expects lower contributions to earnings of more than € 850 million over the entire detailed planning period. Especially with regard to the quantification of the illustrated effects, we refer in detail to the documents provided to you as well as the extensive discussions and explanations hereto.

Aside from the above described material changes in the economic circumstances, MAN SE has continued its business in the usual volume and no further changes from the originally planned profit projections have occurred.

We ask that you advise us of potential effects on the enterprise value of MAN SE as well as on the amount of the guaranteed dividend or recurring compensation payment and the cash compensation pursuant to §§ 304, 305 AktG as of 6 June 2013 under the Domination and Profit and Loss Transfer Agreement pursuant to § 291 para. 1 AktG between Truck & Bus GmbH, Wolfsburg, and MAN SE, Munich.

Munich, 6 June 2013

MAN SE

Dr. Georg Pachta-Reyhofen

Jochen Schumm



MAN SE
Executive Board
Ungererstrasse 69
80805 Munich

Truck & Bus GmbH
Management Board
Wolfsburg

KPMG AG
Wirtschaftsprüfungsgesellschaft
Ganghoferstrasse 29
80339 Munich

PricewaterhouseCoopers
Aktiengesellschaft
Wirtschaftsprüfungsgesellschaft
Bernhard-Wicki-Strasse. 8
80636 Munich

6 June 2013

This English version serves only as an explanatory note and shall not be signed by us.

In case of any inconsistencies between the German and English version of our joint expert opinion, the German version shall prevail.

Valuation statement in connection with the intended domination and profit and loss transfer agreement according to § 291.1 AktG between Truck & Bus GmbH, Wolfsburg and MAN SE, Munich, and the related valuation as at 6 June 2013

Dear Sirs,

on 18 April 2013 we provided you with our joint expert opinion on the equity value of MAN SE as well as on an appropriate recurring compensation payment and an appropriate cash compensation in accordance with § 304 AktG, § 305 AktG as at 6 June 2013 in connection with the intended domination and profit and loss transfer agreement according to § 291.1 AktG between Truck & Bus GmbH and MAN SE.

1. With this valuation statement we inform you that the relevant interest rates on the capital markets have changed in the period between the end of our work and the valuation date 6 June 2013. In accordance with this development the risk-free rate applicable for the determination of the equity value of MAN SE as at 6 June 2013 is 2.25 % instead of 2.50 %.

In our joint expert opinion we also determined an alternative equity value, appropriate recurring compensation payment and appropriate cash compensation based on a reduced risk-free rate within a scenario analysis. For reasons of simplification it was assumed for this calculation that ex-

...

Vorsitzender des Aufsichtsrats: WP StB Dr. Norbert Vogelpoth
Vorstand: WP StB Prof. Dr. Norbert Winkeljohann, WP StB Dr. Peter Bartels, WP StB CPA Markus Burghardt, StB Prof. Dr. Dieter Endres, WP StB Prof. Dr. Georg Kämpfer, WP StB Harald Kayser, WP RA StB Dr. Jan Konearding, WP StB Andreas Menke, StB Marius Möller, WP StB Martin Scholich
Sitz der Gesellschaft: Frankfurt am Main, Amtsgericht Frankfurt am Main HRB 44845
PricewaterhouseCoopers Aktiengesellschaft Wirtschaftsprüfungsgesellschaft ist Mitglied von PricewaterhouseCoopers International, einer *Company limited by guarantee* registriert in England und Wales

Aufsichtsratsvorsitzender: WP RA StB Dr. Wolfgang Fliess
Vorstand: WP StB Klaus Becker, Sprecher, WP StB Dr. Frank Ellenbürger, WP StB Ernst Gröbl, Stellv. Sprecher, WP RA CPA Dr. Robert Gutsche, WP StB Michael Krall, WP Ulrich Maas, WP StB Johann Pastor, WP StB CA Prof. Dr. Joachim Schindler, WP Prof. Dr. Wienand Schruff, StB Prof. Dr. Wolfgang Zieren
Sitz: Berlin, Handelsregister: Charlottenburg (HRB 106191 B)
KPMG AG Wirtschaftsprüfungsgesellschaft, eine Konzerngesellschaft der KPMG Europe LLP und Mitglied des KPMG-Netzwerks unabhängiger Mitgliedsfirmen, die KPMG International Cooperative („KPMG International“), einer juristischen Person schweizerischen Rechts, angeschlossen sind.

cept for the change of the risk-free rate all other planning and valuation parameters remain unchanged until the valuation date.

On this basis we determined an equity value of € 84.43 per common and preferred shares assuming a risk-free rate of 2.25 % as at the valuation date 6 June 2013 in our joint expert opinion. Accordingly, the appropriate cash compensation in accordance with § 305 AktG for each common and preferred share would be € 84.43 and the appropriate net recurring compensation payment in accordance with § 304.1, sentence 1, § 304.2, sentence 1 AktG € 3.00 per common and preferred share, both considering a risk-free rate of 2.25 % and with all other parameters remaining constant.

2. MAN SE informed us with their letter dated 6 June 2013 that following the signing of the joint expert opinion on 18 April 2013 the forecast of the expected operating profit for the planning period 2013 to 2017 had to be adjusted due to the current development of the business.

The adjustments of the originally planned operating profits result from the following issues:

- a) In the previous months of the fiscal year 2013, the service business in the division MAN Diesel & Turbo ("MDT") experienced a significant and unexpected collapse in sales and order intake. The degree of this surprising and continuing development which affects all material service locations first became apparent upon submission of the financials for the first quarter of 2013. The causes for this development were subsequently comprehensively analyzed by MDT and MAN SE. The question whether this involved a mere shift in orders or a sustainable reduction of the growth rates in the after-sales-market was examined in particular. As a result of the analyses which have been conducted, the Executive Boards of MAN SE as well as of MAN Diesel & Turbo SE came to the conclusion that the collapse of order intake in the service business is not only based on a shift in orders but is instead an expression of a mid-term change in customer behavior, which had been stable for years, and thus affects the previous growth expectations for the after-sales market.
- b) The Executive Board of MAN Diesel & Turbo SE has analyzed potential risks in connection with a large order for the construction of turn-key diesel power plants. On 11 April 2013 MAN SE announced that an additional need for a provision in the amount of approximately € 140 million existed on top of the provisions that had already been established. Based on the final report of an audit firm, the Executive Board of MAN SE assumes substantial additional risks. An additional provision in the amount of € 146 million is accounted for based on the current status.

- c) In addition, in May 2013 the tax department of a company which formerly was part of the consolidated tax group informed MAN SE that substantial tax risks have arisen for the assessment periods 2004 through 2006 in the course of an external tax audit.
3. In total, these issues summarize to a cumulative reduction of the expected operating profits before taxes of more than € 850 million in the planning period.

In addition MAN SE confirmed that since 18 April 2013 no further changes in comparison to the originally planned profit expectations have occurred.

We analysed the altered market conditions and resulting consequences on the financial planning figures of MAN SE as well as MAN SE's affiliated companies based on MAN SE's detailed explanations. Based on the meanwhile present market conditions and the development of the operating business respectively, we consider the adjustments to the expected operating profits to be appropriate and adequate.

4. Furthermore Truck & Bus GmbH informed us with their letter as of today, 6 June 2013, that the company has received no information about any relevant changes of the credit rating of the Truck & Bus GmbH as well as the Volkswagen AG until today, 6 June 2013.

Therefore, we updated the determination of the equity value of MAN SE as at the valuation date, 6 June 2013. Based on a risk-free rate of 2.25 % and considering the implications on the expected operating profit resulting from the issues described under no. 2 an updated equity value for MAN SE of € 11,846 million results as at the valuation date 6 June 2013 (cf. the supplementing documentation provided in the appendices regarding the determination of the equity value). The resulting value per common and preferred share is € 80.56. The calculated net recurring compensation payment in accordance with § 304.1, sentence 1, § 304.2, sentence 1 AktG is € 2.86 per common and preferred share while the gross recurring compensation payment per common and preferred share - in accordance with the case law of the BGH - is € 3.07.

Munich, 6 June 2013

Appendices

1. Net dividends after personal income tax

We based our updated determination of the equity value of the MAN SE as at the valuation date, 6 June 2013, on the earnings before interest and taxes (EBIT) as outlined in our joint expert opinion. We adjusted the EBIT figures according to the described business development, the previously mentioned issues and the resulting expectation with regard to MAN SE's operating profit.

We derived the projected net dividends of the shareholders based on the updated EBIT considering the consequences for the income from investments and interest result, the income taxes of the company, noncontrolling interests as well as income taxes of the shareholders. The updated projected net dividends of the shareholders were derived as follows:

MAN SE

EBIT bridge € million	2013E	2014E	2015E	2016E	2017E	Terminal Value from 2018
EBIT according to the expert opinion as at 18 April 2013	557	975	1,367	1,735	2,065	1,572
Adjustments to planning figures	(301)	(141)	(165)	(157)	(102)	-
EBIT after adjustments to planning figures	256	834	1,202	1,577	1,963	1,572

Source: MAN SE

MAN SE

Net dividend payments € million	2013E	2014E	2015E	2016E	2017E	Terminal Value from 2018
Earnings before interest and taxes (EBIT)	256	834	1,202	1,577	1,963	1,572
Income from investments	137	175	218	225	231	221
Net interest result	-135	-101	-106	-115	-89	-80
Earnings before tax (EBT)	259	908	1,314	1,687	2,105	1,713
Income taxes	-23	-101	-264	-366	-481	-442
Net Income	236	807	1,049	1,321	1,624	1,271
of which attributable to noncontrolling interests	-9	-12	-11	-12	-12	-11
of which attributable to shareholders of MAN SE	226	796	1,038	1,309	1,612	1,260
Retention	-40	-572	-637	-864	-1,096	-630
Dividend payments	187	224	401	446	515	630
Personal income tax from the dividend payments	-49	-59	-106	-118	-136	-166
Dividend payments, net of personal income tax	138	165	295	328	379	464
Notionally allocated value contributions of retention						630
Personal income tax from the contributions of retention						-83
Growth-related retention						-73
Net dividend payments to be discounted	138	165	295	328	379	938

Source: MAN SE forecasts, PwC/KPMG analysis

2. Determination of the discount rate

We also adjusted the discount rate based on the reduced risk-free rate as well as the changes of the company's debt to equity ratio in the detailed planning period and the terminal value resulting from the adjustments. The updated discount rates that are the basis for the valuation are summarised in the following table:

MAN SE

Cost of capital	2013E	2014E	2015E	2016E	2017E	Terminal Value from 2018
Risk-free rate	2.25%	2.25%	2.25%	2.25%	2.25%	2.25%
Personal income tax from risk-free rate	-0.59%	-0.59%	-0.59%	-0.59%	-0.59%	-0.59%
Risk-free rate, net of personal income tax	1.66%	1.66%	1.66%	1.66%	1.66%	1.66%
Market risk-premium, net of personal income tax	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%
Debt to equity ratio	25.18%	27.25%	25.87%	22.94%	20.48%	15.65%
Beta relevered	1.04	1.12	1.10	1.06	1.06	1.02
Risk premium	5.75%	6.14%	6.05%	5.84%	5.85%	5.59%
Cost of equity, net of personal income tax	7.40%	7.80%	7.71%	7.50%	7.50%	7.25%
Terminal growth rate						-1.00%
Cost of equity, net of personal income tax, after growth discount	7.40%	7.80%	7.71%	7.50%	7.50%	6.25%

Source: PwC/KPMG analysis

3. Value of operating assets

Based on the aforementioned net distributions to shareholders to be discounted, the value contribution from profit retention and the period-specific discount rates (adjusted for the capital structure) the updated value of the operating assets of MAN SE as at 6 June 2013 was derived as follows:

MAN SE

Dividend discount method € million	2013E	2014E	2015E	2016E	2017E	Terminal Value from 2018
Net dividend payments to be discounted	138	165	295	328	379	938
Discount rate	7.40%	7.80%	7.71%	7.50%	7.50%	6.25%
Present value factor	0.931	0.864	0.802	0.746	0.694	11.102
Present value	128	142	237	245	263	10,412
Discounted dividend value as at 31 December 2012	11,427					
Accumulation factor						1.031
Discounted dividend value as at 6 June 2013	11,782					

Source: PwC/KPMG analysis

4. Equity value and value per share

Considering the updated value of the operating assets as well as the value of the non-operating assets and separately valued items the updated equity value of MAN SE as at 6 June 2013 is as follows:

Equity value

€ million

Discounted dividend value as at 6 June 2013	11,782
Special items	64
Equity value as at 6 June 2013	11,846

Source: MAN SE, PwC/KPMG analysis

As at the valuation date 6 June 2013, the updated equity value of MAN SE amounts to € 11,846 million. Considering the total 147,040,000 shares of MAN SE a value per common and preferred share of € 80.56 results.

5. Appropriate recurring compensation payment

The updated determination of the appropriate recurring compensation payment is shown in the following chart:

Determination of appropriate recurring compensation payment (incl. corporate income tax and solidarity surcharge)	with corporate tax and solidarity surcharge	without corporate tax and solidarity surcharge	Total
Equity value as at 6 June 2013 (€ million)	4,676	7,170	11,846
Number of shares (common and preferred shares)	147,040,000	147,040,000	147,040,000
Equity value per share, €	31.80	48.76	80.56
Appropriate recurring compensation payment per share, € (net of personal income tax, net of corporate tax and solidarity surcharge), annuity factor 2,798%	0.83	1.27	2.11
Personal income tax 26,375%	0.30	0.46	0.75
Appropriate net recurring compensation payment per share, € (before personal income tax, net of corporate income tax and solidarity surcharge)	1.13	1.73	2.86
Corporate income tax incl. solidarity surcharge 15,825%	0.21	-	0.21
Appropriate gross recurring compensation payment per share, € (before personal income tax, before corporate income tax and solidarity surcharge)	1.34	1.73	3.07

The appropriate recurring compensation payment according to § 304 AktG therefore equals € 3.07 for each common share and preferred share (pro rata gross profit per share) less corporate income tax including solidarity surcharge to be paid by MAN SE. The applicable corporate income tax rate including solidarity surcharge at the time of the conclusion of the contract is 15.825 %; resulting in a corporate income tax deduction of € 0.21 for each common and preferred share. Assuming the corporate income tax rate remains unchanged at 15.0 % and the solidarity surcharge at 5.5 %, the recurring compensation payment is € 2.86 for each common and preferred share (net recurring compensation payment per share).